



**FRANKE**

HoReCa

**FRANKE**

IT'S ALL  
ABOUT THE  
MOMENT

when the coffee prompts a five-star review.

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# What your guests expect: the best experience.

People love to meet in pleasant surroundings to experience something special together. When staying in a hotel for personal or professional reasons, when enjoying a good meal in a restaurant or café - a good coffee is almost always part of an unforgettable experience. Take advantage of this opportunity. Exceed the expectations of your guests by serving exquisite coffee beverages.

Increase the loyalty of your guests and the profitability of your business with perfect hospitality. Whether you offer relaxing stays, delicious meals or exquisite pastries and baked goods: Ignite the next level of your business with an exceptional coffee program.

## What serves success best: teamwork.

When your guests visit you, they want an entirely satisfying experience and top quality from A to Z. They have high expectations when it comes to enjoying special moments - alone or in pleasant company. Our coffee expertise is the perfect complement to your hospitality. Count on our reliable solutions. With their performance, efficiency and user-friendliness, our fully automatic coffee machines ensure that your staff can focus on making their guests' stay as enjoyable as it can be.

### **Paying more attention to the smallest details**

Your premises are the ideal place for customers who want to crown their quality of stay with delicious coffee. Competition in the specialty coffee business is growing, but no one knows the art of hospitality better than you. And our intelligent and easy-to-use coffee machines make for unique experiences. Let's work together. Motivate your staff to perform at their best and focus on the details. With Franke coffee solutions, coffee moments will be as enjoyable for your guests as for your employees.



# IT'S ALL ABOUT THE MOMENT



The perfect coffee experience includes exquisite beverages to suit personal preferences, excellent service and a cultivated ambience. Whether your guests come for just one evening or stay for several nights, they should always enjoy the same coffee quality and exquisite taste. We help you serve them coffee that is the finishing touch to their perfect stay - and becomes an everlasting memory.

With our highly efficient coffee machines, your staff can spend more time creating truly personal moments for each guest. With every cup of coffee, serve a portion of well-being. Then your coffee becomes the reason for an excellent review.

# The key to exceptional quality: attention to detail.

In your business, it's the details that make the difference. This is particularly true for your coffee. We support your team with reliable and easy-to-use coffee machines. So that your employees can concentrate on creating special moments for your guests.



#### **Operate your coffee machines with ease**

Thanks to intuitive user interfaces, you, your staff and your customers can easily operate our A line coffee machines. They are also easy and quick to clean and maintain.



#### **Increase sales with consistent in-cup-quality**

Thanks to our iQFlow™ technology, you can define your signature taste while consistently ensuring high in-cup quality. This way, your customers will experience outstanding coffee moments time and time again - and will be happy to come back. Simply define and set your individual, consistent aroma profile and make it the calling card of all your sites.



#### **Serve your customers efficiently**

Let your employees focus on face-to-face interactions with customers, safe in the knowledge that your A line coffee machine is preparing the perfect cup of coffee in the meantime. Less time spent at the machine means more time for customers.



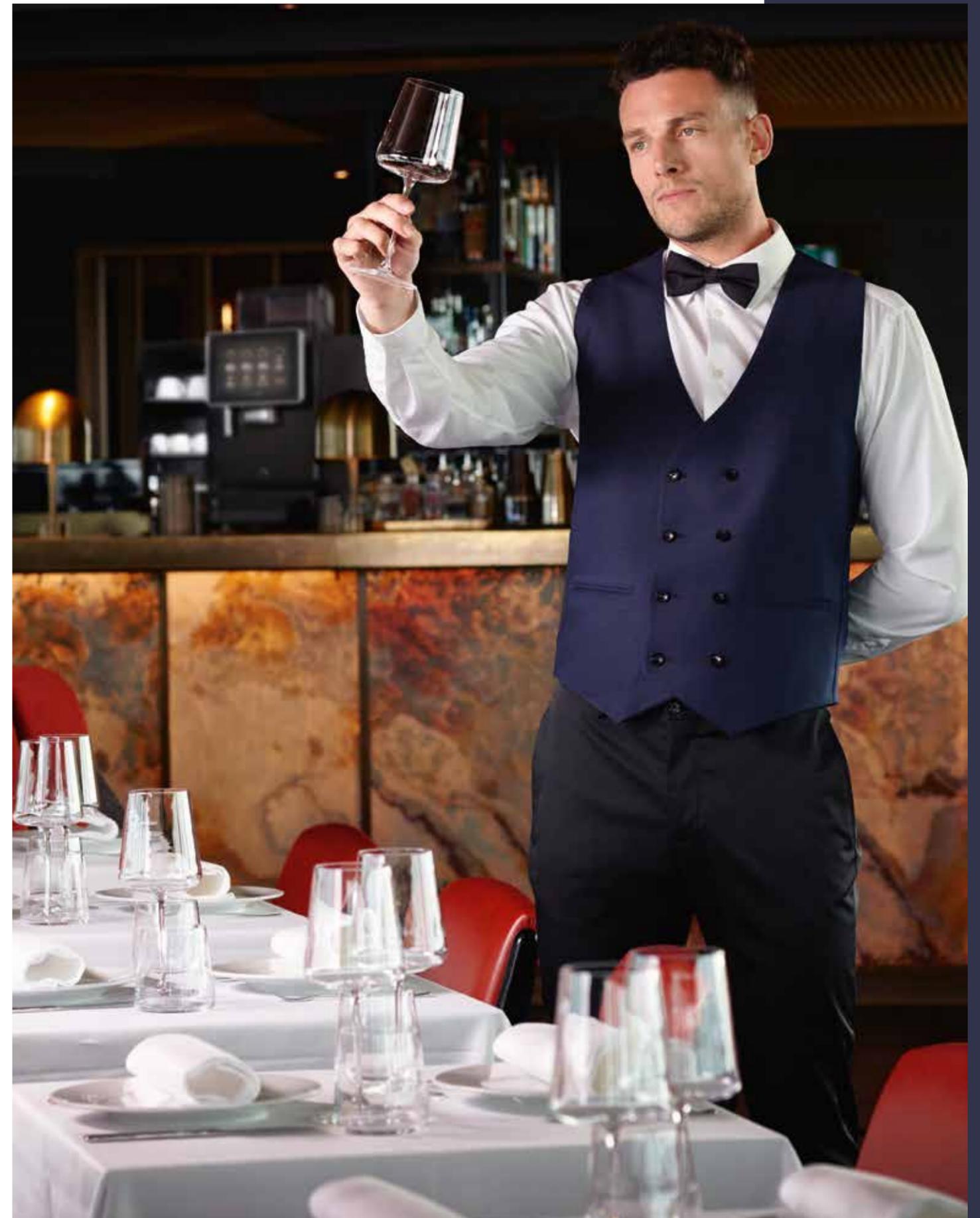
#### **Reduce changing costs**

Our A line coffee machines are built on the same platform and share the same user interface and design. That's why you can mix and match our A line machine options and add-on units as you wish. This versatility is a core element of our design philosophy. It ensures that you always have full freedom of choice and cost efficiency at the same time. Most of our coffee machines even share the same dimensions. You can smoothly set up additional machines or switch to another Franke model without spending a lot of time and money on adapting your interior or training your staff.



#### **Work with a partner you can always rely on**

We know running a business means you don't have time for coffee machines to let you down. Our Swiss-manufactured machines ensure reliability and operational efficiency. Don't worry about the coffee - it will always flow.



# Our key ingredient: an easy-to-use machine.

## A300 BIG IMPACT – SMALL FOOTPRINT



The A300 fits even in the smallest places while sharing the highest standards with its bigger siblings: consistent high in-cup quality, intuitive handling and efficiency.

CAPACITY	up to 80 ☕ / day
MILK SYSTEM	FoamMaster™ ☕☕ Milk System ☕☕
EASYCLEAN	Automatic cleaning process
TOUCH SCREEN	8" Easy-to-use
FOAMMASTER™	For perfect foam

Digital Services

## A600 THE ALL-ROUND PERFORMER



Easy to use and well-equipped, the A600 helps you quickly serve many customers while consistently providing premium beverages.

CAPACITY	up to 150 ☕ / day
MILK SYSTEM	FoamMaster™ ☕☕☕☕ Milk System ☕☕☕
FLAVORS	☕☕☕
CLEANMASTER	Fully automatic cleaning process
TOUCH SCREEN	8" Easy-to-use
FOAMMASTER™	For perfect foam

Digital Services • iQFlow™ • Iced Coffee Module

Find the coffee machine that perfectly fits your needs and enter a new world of coffee making.

## A800 THE ULTIMATE MULTITASKER



Prepare coffee, tea and milk foam all at once with the A800. Save time and ensure the highest quality.

CAPACITY	up to 250 ☕ / day
MILK SYSTEM	FoamMaster™ ☕☕☕☕
FLAVORS	☕☕☕
EASYCLEAN	Automatic cleaning process
TOUCH SCREEN	10.4" Incredibly simple operatic concept
FOAMMASTER™	For perfect foam

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## A1000 INDULGENCE WITH EVERY CUP



Whichever coffee beverage your customers crave for, the A1000 will deliver. Coffee, foam, flavor. The fully automatic coffee machine prepares large quantities of all types of beverages in outstanding quality.

CAPACITY	up to 300 ☕ / day
MILK SYSTEM	FoamMaster™ ☕☕☕☕☕
FLAVORS	☕☕☕☕☕
CLEANMASTER	Fully automatic cleaning process
TOUCH SCREEN	10.4" Incredibly simple operatic concept
FOAMMASTER™	For perfect foam

Digital Services • iQFlow™ • Iced Coffee Module

Discover more about our fully automatic coffee machines and find out how you can configure them to suit your needs at [coffee.franke.com](http://coffee.franke.com)

# All you need to support your business with great coffee: a smart machine.

Increase your potential with Franke Digital Services. Our end-to-end solution uses the Internet of Things (IoT) to improve the quality of your coffee, enhance your customers' experience and increase your profits.



## Know more and keep everything under control

Connect your coffee machine fleet to our cloud and get access to critical commercial and operational performance data. Understand what's being sold and when, and make sure ingredients are always fresh and in stock.

## Increase uptime

Reduce on-site visits thanks to remote monitoring and virtual support. Our technicians always know the health status of your coffee machines. This enables them to prepare optimally for their next visit and to increase the first-time fix rate.

## Maximize profits

Use the displays of your coffee machines as a communication channel. Leverage our digital signage solution and inform your customers about the variety of your beverage offering. This will increase your upselling potential, for example with seasonal beverage promotions, without on-site interaction.

## Go further

We support you in the introduction of customer loyalty programs and mobile payments in your coffee business. This way you can offer your customers an even better experience.

At Franke, we know your customers' needs are constantly evolving. Thanks to our Digital Services, you'll always be ready for what's next.



# One thing matters as much as serving coffee: serving you.

Choose Franke and you choose a partner you can rely on every step of your journey. We are always there for you so that you can always offer your customers the highest quality.



## Count on our customer service

Our coffee machines are built to last. However, should you need assistance, our in-house service staff, our certified partners and our worldwide service network are ready to support you with any challenge.



## Start the experience

Let our technicians program your coffee machine according to your needs and take advantage of our staff training courses. Learn all about our solutions and ensure a perfect experience - for your staff and your customers.