

# TRANSLATING COMPLEX ISSUES INTO INNOVATIVE SOLUTIONS



A project where high demands are made in the field of hygiene, ease of use and maintenance. Franke Water Systems is pleased with it's recent collaboration with Civiele Technieken deBoer in the Netherlands.

Moving bridges or mills, hoisting entire floors several metres high - CT deBoer is not just a construction company. "Our professionals carry out special projects in the field of displacement technology every day," says director Theo Hendriks. "Every project is made-to-measure. We are presented with the most extraordinary problems and

are happy to take on new challenges. Our approach is unique in this respect. If I don't know something or if we haven't done something before, I listen carefully to what the customer really wants and look for the right experts. Our approach is highly pragmatic and works well."



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## Custom solutions

“This is a great way of working in which we fully recognize ourselves,” says Gertjan Buitenhuis of Franke Water Systems. “We like to offer solutions to complex problems in the field of sanitary facilities, by listening carefully and taking a proactive approach. In this case, it concerns sanitary facilities for both office and production environments in which a great deal of attention has been paid to hygiene. For example, taps that switch off automatically so that nothing needs to be touched. Not only are they hygienic, but also sustainable

because less water is wasted. The same goes for the hand dryer, where you simply insert your hands and they are quickly dry without touching anything. The sustainability aspect here is that the use of paper towels is greatly reduced.” Marloes Bon coordinated the project from CT deBoer. “Being easy to clean was high on our wish list. The urinals are automatically flushed after use, so that the toilet area remains a lot fresher. What’s more, it looks good. With matching toilet roll holder, waste bins and other accessories, everything becomes one whole. Because looks are also important.”

“Someone who can offer a complete line and can put together an ideal mix of products and thus forms the most optimal solution for our wishes and requirements. Someone who takes a proactive approach and carefully studies our specific situation. We have found exactly such a partner in Franke.”

Theo Hendriks  
Director at Civiële Technieken deBoer bv  
in Nieuwegein (the Netherlands)



## Good combination

“Good advice from an expert in this area simply works very well,” adds Theo Hendriks. “Gertjan was put forward by our contact with the Technische Unie and he fully lived up to this recommendation. He takes his time, is flexible and shows us when problems have been solved. A perfect collaboration that went very naturally, which was very welcome.”



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