



# IT'S ALL ABOUT THE MOMENT

when the conference is remembered for the coffee, not the numbers.

**FRANKE**

MAKE IT WONDERFUL

Workplaces

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## A RISE IN EMPLOYEE DEMANDS AND EXPECTATIONS

Today, employees expect more from their employer in terms of well-being. This has created a tremendous opportunity for companies to offer great working environments that keep employees happy and loyal. Part of this involves providing high-quality coffee to staff to create better experiences – a necessary move as employee expectations continue to grow:



### DEMAND FOR CHOICE

Today's coffee consumers expect a large variety of beverages to choose from – no matter if they are at work or in the middle of a busy high street.



### DEMAND FOR QUALITY

A growing specialty coffee market means people want high in-cup-quality everywhere – including an office environment.



### DEMAND FOR CONVENIENCE

Thanks to growth of the to-go culture, there are plenty of opportunities for your employees to leave the office and pick up a premium coffee.

**With greater access to specialty coffee shops and convenience stores – especially near offices – it's more important than ever to offer premium coffee onsite and reduce employee downtime.**

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## HELPING YOUR EMPLOYEES PERFORM AT THEIR BEST

With increasing employee demands for high quality coffee, and greater access to coffee to go, keeping staff happy and reducing downtime can be a challenge. Thanks to our expertise and experience within the coffee industry, we know how to help. With our coffee machines, your employees can expect high in-cup-quality at work any time they need a break – with a cost-efficient solution that is reliable and easy-to-use.

**You need a partner that can help your business perform at its best.**

By bringing the café experience into the workplace, we help you create great employee experiences. And, as your partner, we are always there for you – from the first consultation to the installation – and every day after that.



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At Franke, we think coffee is about more than beans and machines.

It's about the moment you create an amazing coffee experience for your employees during their morning break. It's also about the moment your employees can get a quality cup of coffee without needing to go to a coffee shop. And, it's about the moment you can offer your employees high in-cup-quality while choosing the most cost-efficient solution for your business.

We have the experience and knowledge to help you achieve these moments, no matter the scale of your ambitions.

It's all about the moment.  
**We can help you make it wonderful.**

# PROVIDE YOUR EMPLOYEES AN IN-HOUSE EXPERIENCE THEY WON'T FORGET

Through years of experience working with offices, we provide advanced coffee solutions that meet your specific needs and help you overcome your challenges. Today, and for years to come.



## OPERATE YOUR MACHINES EASILY

Thanks to their unique and intuitive touch screens – with pictures and symbols to guide users – our A-Line coffee machines are simple to use. Meaning your employees can easily prepare themselves a barista-quality coffee inside their office.



## INCREASE PRODUCTIVITY WITH THE HIGHEST IN-CUP-QUALITY

With our unique technology that allows you to extract the best from your coffee beans, you can bring the highest coffee shop standards to your office – and let your employees enjoy consistently high quality coffee, cup by cup, everyday.



## A MACHINE PORTFOLIO FOR THE WHOLE BUILDING

Our A-Line machines are equipped with the same platform, user interface and design. This gives your employees and visitors the opportunity to easily prepare coffee no matter if they are in the office cafeteria, a staff kitchen, or a meeting room.



## WORK WITH A PARTNER YOU CAN ALWAYS RELY ON

From our Swiss-manufactured machines and the consistently high in-cup-quality coffee they produce, to the all-round customer service we provide – everything about our solutions is designed with reliability and efficiency in mind.

# KEY FEATURES TO SUPPORT YOUR BUSINESS

Meet our A400 – offering premium coffee for every business.

## LEAVE THE CLEANING TO THE MACHINE

With our fully automatic CleanMaster™, cleaning your machine is not only safer and completely hygienic – it also means your employees and facility managers can focus on other tasks. Leaving you safe in the knowledge you have a machine that can manage itself and reduce follow-up costs in the long term.

## DESIGNS THAT MATCH YOUR INTERIOR

We only use the best materials in our Swiss designs, resulting in coffee machines that are as much a treat to look at as they are to use – and which blend perfectly into your office environment.

## CREATING THE HIGHEST IN-CUP-QUALITY

With our A400 your employees and guests will always get the highest in-cup-quality – no matter how many people line up at the same time for their afternoon coffee.

## BEST-IN-CLASS USER INTERFACES AND SCREENS

With our user-friendly touch screens, your employees can easily find their drink of choice – leading to higher productivity and shorter breaks.

## MEETING SPECIFIC MILK AND FOAM PREFERENCES

Thanks to the FoamMaster™, you have unlimited and programmable foam consistencies to create perfect drinks – for all individual preferences – using various milk types.

## SWISS-MADE QUALITY

Top quality, great reliability, and the highest technological standards: it's what our Swiss-made coffee solutions stand for, guaranteeing you the greatest return on your investment.



The A400 is just one model within our outstanding A-line portfolio. To find out more please visit [coffee.franke.com](http://coffee.franke.com).

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## YOUR COFFEE MACHINE FLEET – DIGITALLY ENHANCED

Franke Digital Services provide insights and control crucial to in-cup-quality, profit and machine uptime.

### USING IOT TO PROVIDE CONSISTENTLY REWARDING EXPERIENCES

Franke Digital Services allows you to monitor and manage all your coffee machines – helping you offer consistently rewarding experiences for your employees and guests. Our digital solutions also help your machines stay clean and your ingredients remain fresh and fully stocked. Not only that, our solutions give you the ability to react quickly to any changes.

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## YOUR AMBITIONS ARE OUR SERVICE BENCHMARKS

We believe it's our mission to ensure your coffee business remains reliable day in and day out, which is why we know you don't just need a great coffee machine. **You need a partner that can be there for you through every step of your journey.**



### A SMOOTH START TO A BETTER FUTURE

To ensure your employees always receive the highest in-cup-quality – and you receive the most cost-efficient solution – our technicians can program your coffee machine to match your needs. And, with the training we offer, we make sure your facility managers know how to set up, use and clean your coffee machines.



### CUSTOMER SERVICE AVAILABLE FOR YOU WHATEVER YOUR NEEDS

Our machines are built to last. However, should you need assistance, our certified partners and global service network are ready to help you with any challenges – or to carry out regular maintenance checks.



**Franke Kaffeemaschinen AG**

Franke-Strasse 9  
4663 Aarburg  
Schweiz  
Tel. +41 62 787 31 31  
[www.franke.com](http://www.franke.com)

**Franke Coffee Systems GmbH**

Franke Strasse 1  
97947 Grünsfeld  
Deutschland  
Tel. +49 9346 9278 0  
Fax +49 9346 9278 100  
[www.franke.de](http://www.franke.de)

**Franke Coffee Systems  
UK Limited**

6A Handley Page Way,  
Old Parkbury Lane,  
Colney Street,  
St Albans,  
Hertfordshire, AL2 2DQ  
England  
Tel. +44 1923 635700  
Fax +44 1923 635701  
[www.franke.com](http://www.franke.com)

**Franke Coffee Systems  
Americas**

800 Aviation Parkway  
Smyrna, TN 37167  
USA  
Tel. +1 615 462 4265  
Fax +1 615 462 4400  
[www.franke.com](http://www.franke.com)

[coffee.franke.com](http://coffee.franke.com)



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