



IT'S ALL ABOUT THE MOMENT

when great beans become great business.

FRANKE

MAKE IT WONDERFUL

Coffee shops

A RISE IN COFFEE CONSUMPTION AND CONSUMER EXPECTATIONS

The rising demand for specialty coffee has created a tremendous opportunity for coffee shops to focus on high quality and individual customer experiences, leading to more return visits. It is an opportunity that has become even more apparent as consumers increasingly look for locations that offer:



CHOICE

Today's coffee consumers expect a large variety of beverages to choose from.



QUALITY

A growing specialty coffee market means your customers also expect high in-cup-quality every time they buy coffee.



CONVENIENCE

Thanks to growth of the to-go culture, consumers demand coffee wherever they are – quickly and conveniently.



CONSISTENCY

Customers demand consistently high in-cup-quality and taste from their preferred coffee shop – no matter which location they visit or who prepares their order.

With an increasing number of venues serving specialty coffee, coffee shops need to find ways to retain customers as well as bring in new patrons.

GIVING YOU THE OPPORTUNITY TO PERFORM AT YOUR VERY BEST

Growing competition and customer demands mean that standing out from the crowd can be a challenge. Thanks to our expertise and experience within the coffee industry, we understand your situation. It's why you can trust us to provide reliable coffee solutions – from consistently high in-cup-quality all the way to our customer service. We also configure our solutions based on specific requirements of your locations.

You need a partner that can help your business perform at its best.

By giving you the opportunity to offer the best customer experiences, we help you retain customers – boosting your profitability and operational efficiency in the process. As your partner, we are always there for you – from the first consultation to the installation – and every day after that.

A photograph of two young women sitting at a table in a cafe, laughing heartily. The woman on the left is wearing a beige turtleneck sweater and holding a green mug. The woman on the right is wearing a white blazer over a dark top. In the foreground, there is a red mug, a plate with a burger, and a smartphone. The background is a bright, blurred cafe interior.

IT'S ALL ABOUT THE MOMENT

At Franke, we think coffee is about more than beans and machines.

It's about the moment you create an amazing coffee experience for new or returning customers at your coffee shops. Or the moment you can confidently serve a group of customers who want a morning coffee on their way to work. It is also about the moment you can focus on working with a customer, not the coffee machine. And, it's about the moment you expand your business to new locations while maintaining that same high in-cup-quality.

We have the experience and knowledge to help you achieve these moments, no matter the scale of your ambitions. Because, whatever business you are in, we know it's about more than coffee.

It's all about the moment.
We can help you make it wonderful.

PROVIDE YOUR CUSTOMERS AN EXPERIENCE THEY WON'T FORGET

Through years of experience working with coffee shops, we provide market-leading solutions that meet your specific business needs and help you overcome your challenges. Today, and for years to come.



OPERATE YOUR MACHINES WITH EASE

Thanks to their unique, intuitive and interactive user interfaces and touch screens, our A-Line coffee machines can be easily operated, cleaned and maintained – reducing time spent educating staff.



INCREASE SALES WITH THE HIGHEST IN-CUP-QUALITY

In-cup-quality is one of the top drivers for attracting consumers to coffee establishments. With our iQFlow™ technology, coffee preparation has been revolutionized. Real-time extraction control allows you to design individual taste profiles and ensure consistently high quality, cup by cup.



SERVE YOUR CUSTOMERS EFFICIENTLY

Let your employees focus on face-to-face interactions with customers and getting their order just right, safe in the knowledge your A-Line machine is preparing the perfect cup of coffee at the same time. This will increase production and speed of delivery, leading to overall lower costs – no matter how many customers you serve in a day.



REDUCE CHANGING COSTS

Our A-Line machines are equipped with the same platform, user interface and design. By giving you the power to move between our coffee machines without the need to re-train your employees, you can save downtime costs and create an all-round smoother operation.



WORK WITH A PARTNER YOU CAN ALWAYS RELY ON

From our Swiss-manufactured machines and the consistently high in-cup-quality coffee they produce, to the all-round customer service we provide – everything about our solutions is designed with reliability and operational efficiency in mind.

KEY FEATURES TO SUPPORT YOUR BUSINESS

Meet our bestselling A800
– advanced premium coffee-making.

A FLEXIBLE SOLUTION

Depending on your business needs, including the individual requirements of each location, the A800 can be configured thanks to the wide range of additional specifications and add-ons we offer. Making sure your customers have a special coffee experience no matter which of your locations they visit. So whether you need a fridge, cup warmer or payment system – or even a smaller entry-level machine – we've got you covered.

BEST-IN-CLASS USER INTERFACES AND SCREENS

With our user-friendly touch screens, employees can easily find a customer's drink of choice or create customized beverages – leading to higher productivity and shorter queues.

MEETING SPECIFIC MILK AND FOAM PREFERENCES

With the fully automatic refrigerator unit, you can include various types of milk or milk alternatives. And thanks to the FoamMaster™, you have unlimited and programmable foam consistencies – either hot or cold – to create the perfect drink for all individual preferences – using various milk types.

MAKE CLEANING EASY

With Franke's industry-leading automatic cleaning systems, your employees can focus on other tasks safe in the knowledge the A800 is operating within the strictest hygiene standards. Because a machine that is easy to care for and clean leads to more uptime – and lower follow-up costs.

SWISS-MADE QUALITY

Top quality, great reliability, and the highest technological standards: it's what our Swiss-made coffee solutions stand for, guaranteeing you the greatest return on your investment.

DESIGNS THAT MATCH YOUR INTERIOR

We only use the best materials in our Swiss designs, resulting in coffee machines that are as much a treat to look at as they are to use – and which can blend perfectly into your shop design or act as an inviting focal point.

CREATING THE HIGHEST IN-CUP-QUALITY

iQFlow™ is a groundbreaking innovation that provides unrivaled in-cup-quality. It extracts more flavor throughout the entire extraction process than any other traditional espresso extraction system and ensures consistently high in-cup-quality no matter how much pressure you are under.

OFFERING MORE VARIETY

With its unique Flavor Station, you can offer customers up to three different flavors – all of which come with the same level of quality and consistency thanks to our automatic dosing station.

The A800 is just one model within our outstanding A-line portfolio. To find out more please visit coffee.franke.com.

YOUR COFFEE MACHINE FLEET – DIGITALLY ENHANCED

Franke Digital Services provide insights and control crucial to in-cup-quality, profit and machine uptime.

TRANSPARENCY – ANYTIME AND ANYWHERE

Get a clear view of your coffee machine fleet with key information on commercial and operational performance in areas such as drink sales, cleaning discipline, and stock levels. Through remote monitoring and virtual support, we keep your coffee flowing.

OUTSTANDING PERFORMANCE AND EXPERIENCE

Manage your coffee machine fleet remotely and operate a faster, more cost-effective business. With Franke, you have the ability to change drink menus and run seasonal promotions without the need for site visits. Furthermore, value-added services such as loyalty programs and mobile payment can be integrated easily by connecting to the Franke cloud.

At Franke, we are committed to the continuous development of our Digital Services to meet ever-evolving customer needs. With our scalable and open architecture, we can create sustainable value for you and your customers. Today and tomorrow.

YOUR AMBITIONS ARE OUR SERVICE BENCHMARKS

We believe it's our mission to ensure your coffee business remains reliable day in and day out, which is why we know you don't just need a great coffee machine. **You need a partner that can be there for you through every step of your journey.**



A SMOOTH START TO A BETTER FUTURE

To ensure your customers always receive the highest in-cup-quality and service, our technicians will program your coffee machine to match your needs. And, with the employee training we offer, we ensure all your staff know how to set up, use and clean your coffee machines.



CUSTOMER SERVICE AVAILABLE FOR YOU WHATEVER YOUR NEEDS

Our machines are built to last. However, should you need assistance, our certified partners and global service network are ready to help you with any challenges – or to carry out regular maintenance checks.



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