WELCOME TO THE FRANKE GROUP
Millions of people come into contact with Franke products every day

Be it with the first sip of coffee in the morning, when turning on a tap, preparing the salad, cooking the soup or biting into crispy french fries
HISTORY OVERVIEW
MORE THAN 100 YEARS FRANKE

From a metal manufacturing operation to a
global group of companies
1911 – 2002

1911
Hermann Franke founds a metal factory in Rorschach/Switzerland

1939
Walter Franke takes over the business

1975
Change of ownership: Willi Pieper takes over from Walter Franke

1988
Introduction of the divisional structure

1989
Michael Pieper becomes new owner and CEO

2002
Strategic focus:
• Kitchen Systems (+ Air)
• Washroom Systems (+Water)
• Foodservice Systems (+Service)
• Coffee Systems (+Service)
• Beverage Systems (+Service)
### 2005 – PRESENT

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
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<tbody>
<tr>
<td>2005</td>
<td>Establishment of Franke Artemis Real Estate Group and Franke Artemis Asset Management Group</td>
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</tbody>
</table>
| 2010 | Establishment of Franke Artemis Group. Split of activities:
  - Franke Kitchen Systems Group
  - Franke Commercial Systems Group
  - Franke Artemis Real Estate Group
  - Franke Artemis Asset Management Group |
| 2011 | 100 years anniversary |
| 2013 - 2018 | Reorganization of the Group. Michael Pieper steps back from the operational leadership of the Franke Group and becomes CEO of the Artemis Group:
  - Franke Group
  - Artemis Real Estate Group
  - Artemis Asset Management Group
  - Feintool Group |
| 2018 | Patrik Wohlhauser becomes new CEO
Merger of Franke Kitchen Systems and Faber Hoods & Cooking Systems to form the new Franke Home Solutions division
Divestment of Franke Water Systems |
Franke stands for reliability and quality. Franke is perceived as an excellent, professional partner in the market.
Franke is a world leading provider of products and solutions for residential kitchens, the professional foodservice sector and coffee preparation.
Three divisions satisfy our customer’s needs with innovative and high quality products and system solutions.
MARKET LEADERS TRUST OUR SOLUTIONS AND SERVICES
OUR COMPETITIVE ADVANTAGES

Global Presence  System Integration  Design  Innovation

Consumer Insights  Swiss Heritage  People & Culture  Sustainability
OUR MANAGEMENT BOARD

President/CEO
Patrik Wohlhauser

Finance
Jürg Fischer

Human Resources
Beat Sigrist

Operations
Gianluca Mapelli

Information Services
Markus Bierl

Franke Home Solutions
Barbara Borra

Franke Foodservice Systems
Patrik Wohlhauser a.i.

Franke Coffee Systems
Marco Zancolò
KEY FIGURES 2020
## FRANKE GROUP IN FIGURES 2020 (1/2)

<table>
<thead>
<tr>
<th>in CHF m</th>
<th>2020</th>
<th>2019</th>
<th>Δ</th>
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</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>2'177.6</td>
<td>2'423.1</td>
<td>-10.1%</td>
</tr>
<tr>
<td>Organic growth in %</td>
<td>-3.6</td>
<td>3.7</td>
<td></td>
</tr>
<tr>
<td>EBITDA</td>
<td>228.6</td>
<td>231.2</td>
<td>-1.1%</td>
</tr>
<tr>
<td>EBIT (adjusted)</td>
<td>79.1</td>
<td>133.8</td>
<td>-40.9%</td>
</tr>
<tr>
<td>Equity in % total assets</td>
<td>51.8</td>
<td>51.9</td>
<td></td>
</tr>
<tr>
<td>Total investments</td>
<td>57.8</td>
<td>98.0</td>
<td>-41.0%</td>
</tr>
<tr>
<td>• thereof operational</td>
<td>47.0</td>
<td>83.0</td>
<td></td>
</tr>
<tr>
<td>investments</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• thereof acquisitions</td>
<td>10.8</td>
<td>15.0</td>
<td></td>
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<tr>
<td>Average headcount</td>
<td>8'524</td>
<td>9'161</td>
<td>-7.0%</td>
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</table>

Figures including Franke Water Systems Division
FRANKE GROUP IN FIGURES 2020

Net sales by region

- 53.6% Europe
- 33.2% The Americas
- 10.8% Asia/Oceania
- 2.4% Africa/Middle East

Net sales by division

- 42.5% Franke Home Solutions
- 37.1% Franke Foodservice Systems
- 9.9% Franke Water Systems
- 10.5% Franke Coffee Systems

Headcount by region

- 63.6% Europe
- 15.9% The Americas
- 16.7% Asia/Oceania
- 3.8% Africa/Middle East

Figures including Franke Water Systems Division
THE DIVISIONS
FRANKE HOME SOLUTIONS
SYSTEMS DESIGNED TO MAKE EVERY KITCHEN WONDERFUL

Products & Services
Integrated systems for food preparation and cooking in domestic kitchens, including sinks, taps, worktops, hoods, hobs, ovens and waste management systems

Customer Segments
Kitchen retail trade, kitchen manufacturers, DIY centers and OEM business

Key Facts & Figures
- World market leader in kitchen sinks and taps
- World market leader in cooker hoods
- 19 factories in 17 countries on 4 continents

<table>
<thead>
<tr>
<th>Net sales (in CHF m)</th>
<th>935.1</th>
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<td>Average headcount</td>
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</table>

FRANKE HOME SOLUTIONS
SYSTEMS DESIGNED TO MAKE EVERY KITCHEN WONDERFUL

- Dishwasher
- Sink, Tap, Waste, Access.
- Worktop
- Hood
- Oven, Hob, Microw.
- Fridge
FRANKE HOME SOLUTIONS – PRODUCT OVERVIEW
FRANKE FOODSERVICE SYSTEMS
SERVE UP WONDERFUL MOMENTS WITH OUR FOODSERVICE SYSTEMS

Products & Services
Systems and services for the professional foodservice sector including kitchen equipment, specialized utensils, remodeling, technical service and support, as well as for the convenience store.

Customer Segments
Quick-service restaurants (QSR), convenience store chains

Key Facts & Figures
- 5 production plants in 5 countries on 3 continents (USA, Poland, Russia, China, Philippines)
- Various spare parts and smallware warehouses

<table>
<thead>
<tr>
<th>Net sales (in CHF m)</th>
<th>817.4</th>
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<td>Average headcount</td>
<td>1’733</td>
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</table>
FRANKE FOODSERVICE SYSTEMS – PRODUCT OVERVIEW
FRANKE COFFEE SYSTEMS
DELICIOUS COFFEE CAN MAKE ANY MOMENT MORE WONDERFUL

Products & Services
Coffee machines for professional coffee making. The product range includes fully automatics, semi-automatics, traditionals, and specialty brewers

Customer Segments
Hotels, restaurants, cafés, quick-service restaurants (QSR), roasters, leisure facilities, offices and others

Key Facts & Figures
- Among the top 3 worldwide
- 2 manufacturing/assembly plants (Switzerland, Italy)

<table>
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<th>Net sales (in CHF m)</th>
<th>232.3</th>
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<td>Average headcount</td>
<td>645</td>
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