

FRANKE GROUP PROFILE

2022



FRANKE AT A GLANCE


Net sales CHF  **2.56 billion**

EBIT CHF  **169.8 million**

Net profit CHF  **109.1 million**

Investments CHF  **54.0 million**

Employees  **8,130**

Years of experience  **111**

ORGANIZATION FRANKE HOLDING AG

Board of Directors

Christian Mäder, Chairman
Alexander Pieper, Vice Chairman
Patrick Naef
Michael Pieper
Dr. Michael Reinhard
Tanja Vainio

Management Board

President/CEO
Patrik Wohlhauser

Group Functions

Finance
Jürg Fischer

Human Resources
Beat Sigrist

Operations
Gianluca Mapelli

Information Services
Markus Bierl

Divisions

Franke Home Solutions
Barbara Borra

Franke Foodservice Systems
Patrik Wohlhauser a.i.

Franke Coffee Systems
Marco Zancolò



FRANKE HOME SOLUTIONS

Franke Home Solutions is the world's leading provider of smart systems for residential kitchens. Drawing on a long history of reliability and expertise, it builds rewarding and enduring partnerships. Franke Home Solutions helps its partners to enhance their businesses and provides its end consumers with an outstanding kitchen and cooking experience by offering complete solutions. With its strong innovation capabilities, Franke Home Solutions creates new and effective products and services in the areas of food preparation (sinks and taps) and cooking (ovens and hoods), thereby expanding into new spaces, such as indoor air quality. As a renowned original equipment manufacturer (OEM), it provides bespoke solutions for customers around the globe.

Systems and solutions

Franke Home Solutions offers products and services for food preparation, cooking, cleaning, waste disposal, ventilation and air treatment in the home. Its range includes sinks, taps, worktops, waste management systems, extractor hoods and cooking appliances, as well as air purifiers and accessories.



FRANKE FOODSERVICE SYSTEMS

Franke Foodservice Systems is a world-leading supplier of innovative kitchen facilities, equipment and supplies solutions that meet the diverse needs of restaurant operators and food retailers. As a full-system manufacturer, distributor and program management partner, Franke Foodservice Systems serves global chains in the quick-service restaurant, convenience store and supermarket segments, helping customers to manage unit growth and implement upgrades to their facilities. Activities include outfitting new or renovated stores, assisting with campaigns to support the launch of new menus or service concepts, and swiftly delivering replacement equipment and other supplies to customers.

Systems and solutions

As a manufacturer and distributor, Franke Foodservice Systems efficiently manages a range of facility and equipment projects for its customers. As an innovator of new technologies for kitchens, it develops products to meet evolving needs in areas including dispensing, hot and cold food holding and transportation. Its solutions also comprise automation and networked operations to support the advanced use of technology by forward-looking customers.



FRANKE COFFEE SYSTEMS

Franke Coffee Systems is a leading global provider of state-of-the-art solutions for professional coffee making. It has locations in Switzerland, Germany, the UK, Italy, China, Japan and the US, as well as a worldwide service and sales network with more than 300 partners. Together, they are committed to delivering best-in-class in-cup quality, consistency and beverage variety and to ensuring an outstanding customer experience through constant innovation.

Systems and solutions

Franke Coffee Systems' comprehensive product range includes fully automatic, semi-automatic and traditional machines, including equipment.

FRANKE GROUP IN FIGURES

IN M	2021		2020		2019		2018	
	CHF	% OF NET SALES	CHF	% OF NET SALES	CHF	% OF NET SALES	CHF	% OF NET SALES
Net sales	2,557.0		2,177.6		2,423.1		2,117.2	
EBITDA	271.5	10.6%	228.6	10.5%	231.2	9.5%	180.0	8.5%
EBIT	169.8	6.6%	79.1 ²	3.6%	133.8	5.5%	67.2 ¹	3.2%
Net profit (PAT)	109.1 ³	4.3%	54.9 ²	2.5%	103.3	4.3%	46.7 ¹	2.2%
Cash flow⁴	188.7³	7.4%	179.9	8.3%	198.3	8.2%	159.6	7.5%
Equity	1,203.4		1,093.7		1,148.0		1,086.0	
Equity ratio	55.0%		51.8%		51.9%		52.6%	
Investments	54.0		57.8		98.0		177.0	
Average no. of employees ⁵	8,130		8,524		9,161		9,169	
Per capita sales (in 1,000)	314.5		255.5		264.5		230.9	
Number of Group companies	63		72		72		68	

1 Including one-time impairment charges of CHF 39.0 m

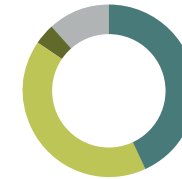
2 Including one-time impairment charges of CHF 37.0 m

3 Including one-time deconsolidation impact of CHF 20.4 m

4 Net profit plus depreciation, amortization and impairment

5 Without apprentices

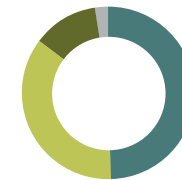
NET SALES BY DIVISION



IN CHF M	2021	2020
Franke Home Solutions ¹	1,118	935
Franke Foodservice Systems	1,077	817
Franke Water Systems	95	217
Franke Coffee Systems	302	232
Corporate/consolidation	-35	-23
Total	2,557	2,178

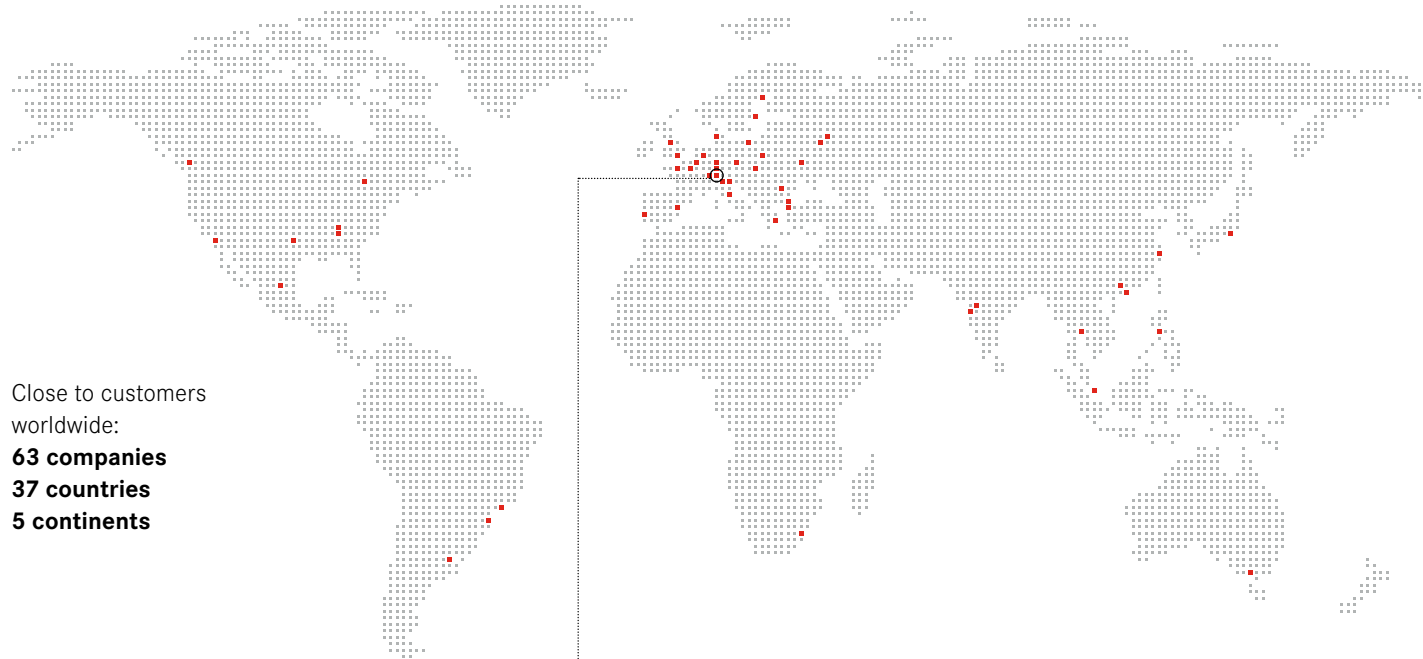
¹ As of January 1, 2021, the two divisions Franke Kitchen Systems and Faber Hoods & Cooking Systems merged into the new division Franke Home Solutions.

NET SALES BY REGION



IN %	2021	2020
Europe	49.7	53.6
The Americas	35.6	33.2
Asia/Oceania	12.4	10.8
Africa/Middle East	2.3	2.4

LOCATIONS WORLDWIDE

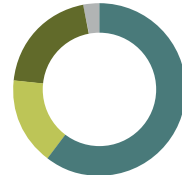


Close to customers
worldwide:

63 companies
37 countries
5 continents

Franke Holding AG

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HEADCOUNT BY REGION

Europe	60.5%
The Americas	16.4%
Asia/Oceania	20.3%
Africa/Middle East	2.8%

COMPANIES WORLDWIDE

- Franke Home Solutions
- Franke Foodservice Systems
- ▲ Franke Coffee Systems

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MAKE IT WONDERFUL