



# Franke Group 2009

# Franke Kitchen Systems



**Franke Kitchen Systems is the world's leading provider of intelligent systems for domestic kitchens, trusted by more users in more kitchens worldwide than any other manufacturer. Drawing on our long history of reliability and expertise, we build rewarding and enduring partnerships. We help our partners enhance their businesses and ease their customers' lives by making work in the kitchen a pleasure.**

## **System solutions in the wet area**

Everything we offer to make cleaning, preparation, water filtration, washing-up and waste disposal easy, hygienic and environmentally sound.

## **System solutions in the cooking and cooling area**

Everything we offer to make cooking, simmering, ventilation and cooling easy, hygienic and environmentally sound.

Our product range includes sinks, taps, waste management systems, ventilation hoods, and cooking appliances.

# Franke Foodservice Systems



**Franke Foodservice Systems is the world's leading provider of comprehensive systems and services for the foodservice industry worldwide. We have 35 years of experience helping customers in the global quick-service segment to optimize their operations. We continually seek and deliver innovations in both technology and services that maximize customer value and ensure that we and our customers succeed together.**

## **Systems and solutions**

Franke has built and installed over 26,000 kitchen facilities, and completed millions of deliveries that make daily operation easier and more profitable.

We manage complex remodelling and roll-out programs and provide facility services to improve reliability. Franke partners with successful chains to develop “best-in-class” products and systems. The result is a positive experience for managers, employees and customers every day.

# Franke Washroom Systems



**Franke Washroom Systems is a world leading provider of intelligent washroom solutions to the public and semi-public sector. We continually raise our capability and performance in reliability, service, innovation and know how, enabling our professional customers to set benchmarks of their own. We are expert partners, dedicated to create complete hygiene systems that outshine the rest in functionality, design and durability.**

## **Systems and solutions**

A comprehensive range of systems with components for various areas of application:

- Accessories
- Water controls and water management
- Water disinfection
- Medical equipment disinfection
- Commercial sinks
- WCs/urinals

Planned and executed by experienced Franke professionals who bring their technical know-how into the cooperation with architects and planners.

# Franke Coffee Systems



**Franke Coffee Systems is a world leading provider of intelligent coffee systems. We serve our partners through innovation and customized solutions, enabling successful service concepts and the fine art of coffee-making. We offer our expertise and passion for coffee as the foundation of our customers' service concept and shared success.**

## **Systems and solutions**

Our comprehensive range is able to constantly adapt to the individual needs of each customer's specific product offering in conjunction with its unique design aspiration.

This empowers us to offer innovative turn key solutions combining professional coffee preparation with customized service, all through what we call – “The art of excellent coffee making”.

# Franke Beverage Systems



**Franke Beverage Systems is the world's leading provider of intelligent beverage systems. We deliver innovative, effective and environmentally friendly products and services which add and retain value for our partners. We are the key supply partner to the global beverage industry and trade, thanks to our innovative offering, delivery performance and environmental contribution.**

## **Systems and solutions**

Our customers worldwide benefit from a comprehensive and innovative range of products and services:

- High-level Standard Keg portfolio, covering all international norms.
- Specialty Keg portfolio with the focus on evolving market requirements.
- Keg Service, helping customers retain the value of their keg pools.

# Organization

## **Board of Directors**

Thomas A. Erb  
Chairman

Dr. iur. Alfred J. Wiederkehr  
Vice-Chairman

Randolf Hanslin

Hans J. Löliger

Dr. Anton E. Schrafl

Dr. Bernhard W. Stauch

## **Group Management**

Michael Pieper  
President/CEO

Jürg Fischer  
Corporate Finance /CFO

Marga Gyger\*  
Franke Coffee Systems

Dr. Andreas Hauswirth  
Corporate Services /Other Activities

Dr. Udo Humme\*  
Franke Beverage Systems

Peter Kaufmann\*  
Corporate Information Services/CIO

Hans J. Ott  
Franke Foodservice Systems

Manfred Schaden\*  
Franke Washroom Systems

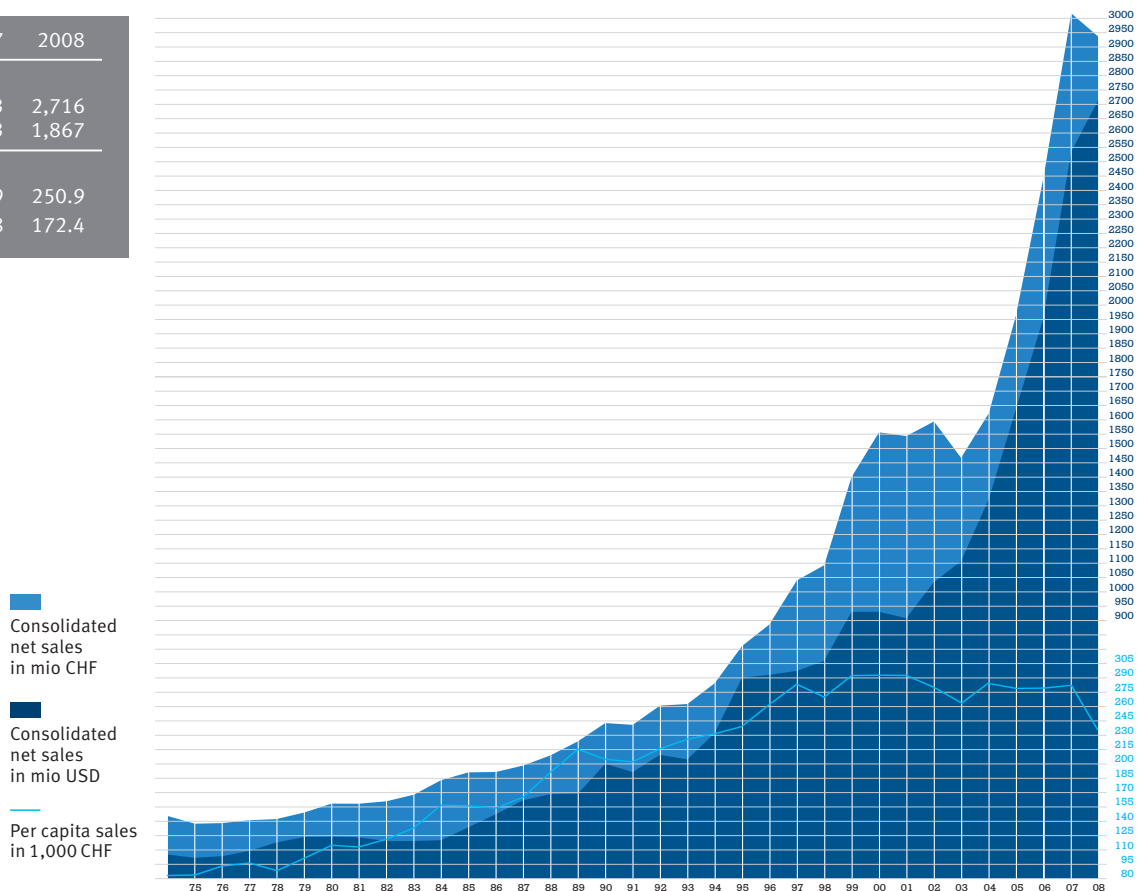
Torsten Türling  
Franke Kitchen Systems

\* Expanded Group Management

# Franke Group in Figures (consolidated)

	2005 (restated)		2006		2007		2008	
Net sales mio CHF (USD)	1,959.0	(1,557.4)	2,440.1	(1,953.3)	3,021.0	(2,533.1)	2,936.4	(2,715.9)
EBITDA mio CHF (USD)	278.9	(221.7)	368.9	(295.3)	398.5	(334.1)	351.3	(324.9)
– % of net sales	14.2		15.1		13.2		12.0	
Cash flow mio CHF (USD)	244.7	(194.6)	318.4	(254.9)	319.4	(267.9)	271.3	(250.9)
– % of total sales	12.5		13.0		10.6		9.2	
Equity mio CHF (USD)	852.6	(648.6)	810.6	(664.5)	1,037.6	(922.2)	973.7	(915.8)
– % of total assets	42.4		42.4		44.0		46.6	
Investments mio CHF (USD)	264.8	(201.5)	178.1	(146.0)	409.1	(363.6)	218.1	(205.1)
Employees Ø	7,040		8,738		10,728		12,542	
Per capita sales CHF (USD)	278,300	(221,200)	279,200	(223,500)	281,600	(236,100)	234,100	(216,500)
Number of Group companies	84		82		81		72	

	2007	2008
<b>Net sales</b>		
in mio USD	2,533	2,716
in mio EUR	1,833	1,867
<b>Cash flow</b>		
in mio USD	267.9	250.9
in mio EUR	193.8	172.4

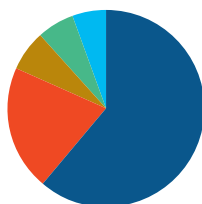
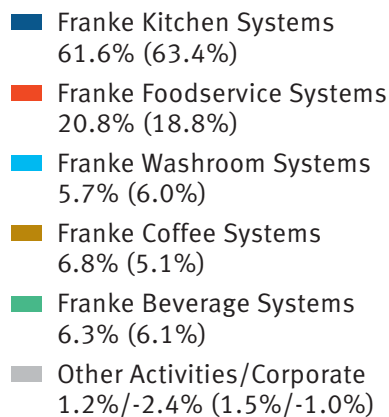


# The Franke Group

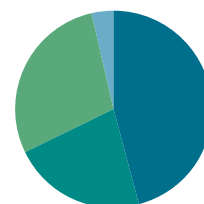
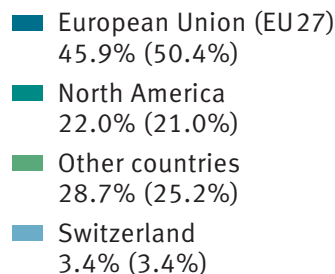
Close to customers worldwide with more than 70 companies in 42 countries on all continents.



## Net sales, consolidated by divisions 2008 (2007)



## Net sales, consolidated by regions 2008 (2007)



# Franke Companies

■ Franke Kitchen Systems

■ Franke Foodservice Systems

■ Franke Washroom Systems

■ Franke Coffee Systems

■ Franke Beverage Systems

■ Industrial Engineering/

Tool Manufacturing/

Food Service Equipment

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### Associated companies

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Stainless steel sculpture by Gabriela von Habsburg



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