



Franke Group 2008



FRANKE



Franke Kitchen Systems is the world leader in comprehensive systems for domestic kitchens, trusted by more users in more kitchens worldwide than any other manufacturer. Drawing on our long history of reliability and expertise, we build rewarding and enduring partnerships. We help our partners enhance their businesses and ease their customers' lives by making work in the kitchen a pleasure.

System solutions in the wet area

Everything we offer to make cleaning, preparation, water filtration, washing-up and waste disposal easy, hygienic and environmentally sound.

System solutions in the cooking and cooling area

Everything we offer to make cooking, simmering, ventilation and cooling easy, hygienic and environmentally sound.

Our product range includes sinks, taps, waste management systems, ventilation hoods, and cooking appliances.

Franke Foodservice Systems is the world leader in comprehensive kitchen solutions for the food-service industry. We have 35 years of experience helping customers in the global quick-service segment optimize their operations. Combining technical excellence and quality with entrepreneurial flair, we innovate to maximize value to the customer and to ensure our shared success.

Systems and Solutions

Franke has built and installed over 26,000 kitchen facilities, and completed millions of deliveries that make daily operation easier and more profitable. We manage complex remodeling and roll-out programs and provide facility services to improve reliability. Franke partners with successful chains to develop "best-in-class" products and systems. The result is a positive experience for managers, employees and customers every day.



Franke Washroom Systems is a world leader in complete hygiene solutions, and is widely recognized as the industry benchmark for reliability, service, innovation and know-how. We are expert partners, dedicated to creating customized hygiene systems that outshine the rest in functionality, durability and design.

Systems and solutions

A comprehensive range of systems with components for various areas of application:

- Accessories
- Water controls
- Water disinfection
- Medical equipment disinfection
- Commercial sinks
- WCs/urinals

Planned and executed by experienced Franke professionals who bring their technical know-how into the cooperation with architects and planners.

Franke Coffee Systems is a world leader in super-automatic coffee machines, serving customers through innovation and customized solutions geared to ever-evolving needs and requirements. We sustain our customers' coffee concept through a certified service network across the globe, drawing on close to 100 years of experience and our passion for coffee.

Systems and solutions

Our comprehensive range is able to constantly adapt to the individual needs of each customer's specific product offering in conjunction with its unique design aspiration.

This empowers us to offer innovative turn key solutions combining professional coffee preparation with customized service, all through what we call – “the excellent art of coffee making”.



Franke Beverage Systems is the world leader in comprehensive keg systems and services for the beverage industry. With more than 30 years' experience in the sector, we have become key supply partners to international brewery groups thanks to our innovative offering, delivery performance and environmental initiatives.

Systems and solutions

Our customers worldwide benefit from a comprehensive and innovative range of products and services:

- High-level Standard Keg portfolio, covering all international norms.
- Specialty Keg portfolio with the focus on evolving market requirements.
- Keg Service, helping customer retain the value of their keg pools.

Board of Directors

Thomas A. Erb
Chairman

Dr. iur. Alfred J. Wiederkehr
Vice-Chairman

Randolf Hanslin

Hans J. Löliger

Dr. Anton E. Schrafl

Dr. Bernhard W. Stauch

Group Management

Michael Pieper
President/CEO

Jürg Fischer
Corporate Finance / CFO

Marga Gyger*
Franke Coffee Systems

Dr. Andreas Hauswirth
Corporate Services / Other Activities

Dr. Udo Humme*
Franke Beverage Systems

Peter Kaufmann*
Corporate Information Services / CIO

Hans J. Ott
Franke Foodservice Systems

Manfred Schaden*
Franke Washroom Systems

Gerda Schwindt*
Corporate Human Resources

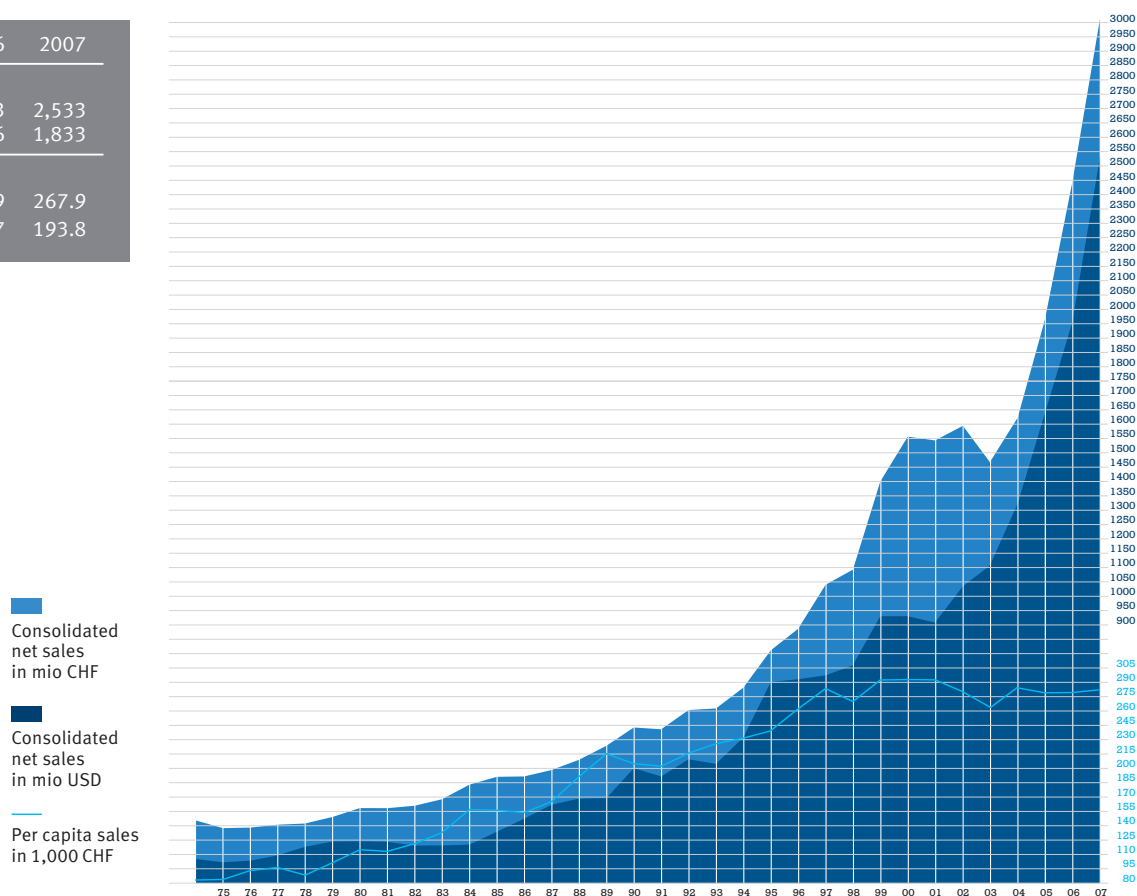
Dr. Bernhard W. Stauch a.i.
Franke Kitchen Systems

* Expanded Group Management

Franke Group in Figures (consolidated)

	2004		2005 (restated)		2006		2007	
Net sales mio CHF (USD)	1,628.0	(1,320.5)	1,959.0	(1,557.4)	2,440.1	(1,953.3)	3,021.0	(2,533.1)
EBITDA mio CHF (USD)	250.6	(203.3)	278.9	(221.7)	368.9	(295.3)	398.5	(334.1)
– % of net sales	15.4		14.2		15.1		13.2	
Cash flow mio CHF (USD)	184.6	(149.7)	244.7	(194.6)	318.4	(254.9)	319.4	(267.9)
– % of total sales	11.3		12.5		13.0		10.6	
Equity mio CHF (USD)	922.7	(815.3)	852.6	(648.6)	810.6	(664.5)	1,027.1	(912.9)
– % of total assets	55.9		42.4		42.4		43.8	
Investments mio CHF (USD)	171.1	(151.2)	264.8	(201.5)	178.1	(146.0)	409.1	(363.6)
Employees Ø	5,745		7,040		8,738		10,728	
Per capita sales mio CHF (USD)	283,400	(229,800)	278,300	(221,200)	279,200	(223,500)	281,600	(236,100)
Number of Group companies	73		84		82		81	

	2006	2007
Net sales		
in mio USD	1,953	2,533
in mio EUR	1,546	1,833
Cash flow		
in mio USD	254.9	267.9
in mio EUR	201.7	193.8

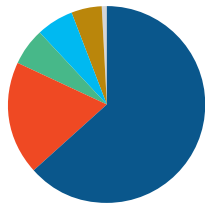
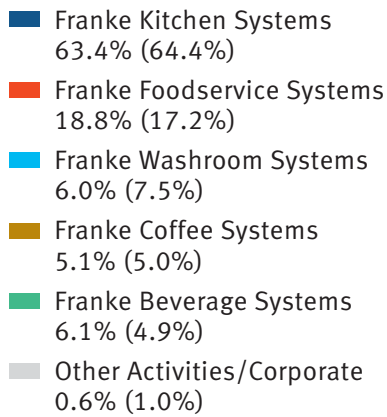


The Franke Group

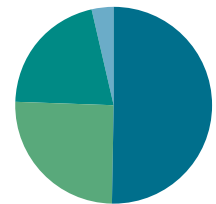
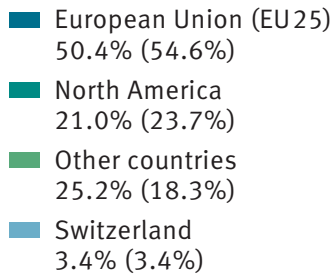
Close to customers worldwide with more than 80 companies in 42 countries on all continents.



Net sales, consolidated by divisions 2007 (2006)



Net sales, consolidated by regions 2007 (2006)



Franke Companies

- Franke Kitchen Systems
- Franke Foodservice Systems
- Franke Washroom Systems
- Franke Coffee Systems

- Franke Beverage Systems
- Industrial Engineering/
Tool Manufacturing/
Food Service Equipment

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